# STATE OF THE COMPANY

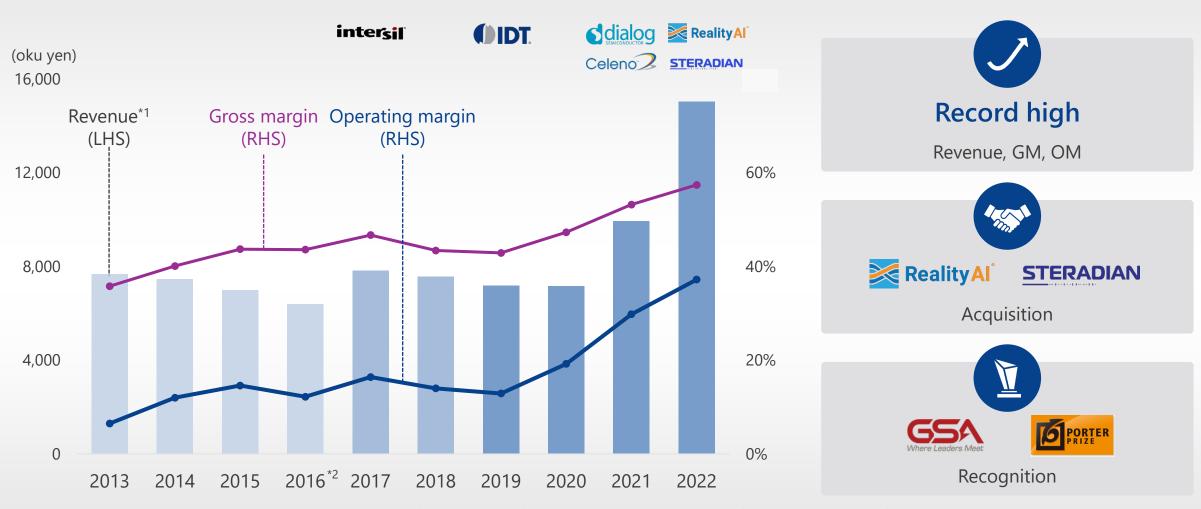


MAY 19, 2023

HIDETOSHI SHIBATA
PRESIDENT AND CEO
RENESAS ELECTRONICS CORPORATION



### **OUR JOURNEY**

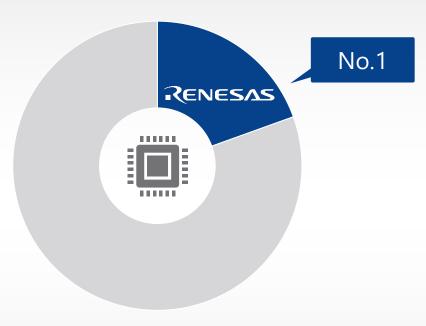


<sup>\*1:</sup> JGAAP/Non-GAAP 2013 thru 2017, IFRS/Non-GAAP 2018 and onwards. Revenue of Intersil consolidated from March 2017, IDT from April 2019, Dialog from September 2021, Celeno from January 2022 \*2: Fiscal year changed in 2016. 2015 corresponds to April 2015 thru March 2016, and 2016 to January thru December 2016



### **EXPANDING EMBEDDED COMPUTE FRANCHISE**

### MCU (excl. 8 bit)

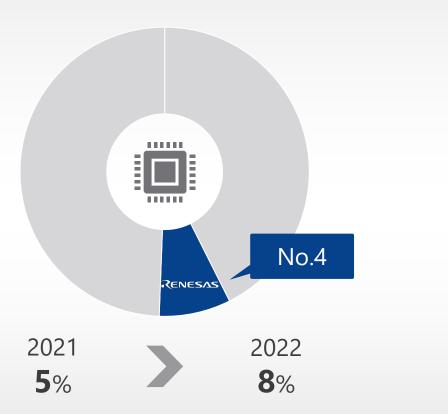


2021 **18.5**% >

2022

19.5%

### 64 bit MPU



Source: Renesas estimation

Graphs created by Renesas based on Gartner Research. Calculations performed by Renesas Source: Gartner®, Market Share: Semiconductors by End Market, Worldwide, 2022, Andrew Norwood et al., 31 March 2023, MCU = Total Microcontroller(16bit & 32bit). GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.



### **OUR PURPOSE**

### **To Make Our Lives Easier**

by complementing human capabilities



## **OUR PURPOSE**







ESG





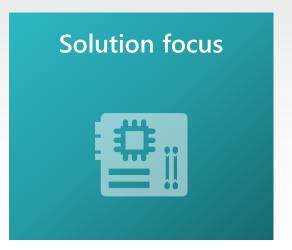
UX

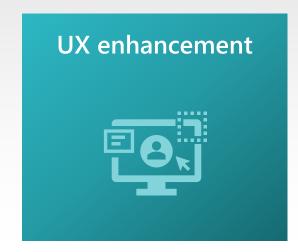




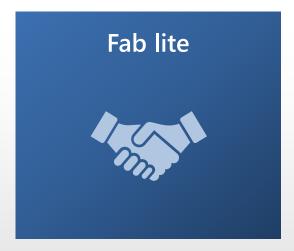
### **STRATEGIC AGENDA**



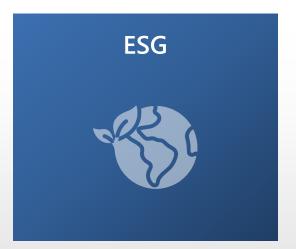


















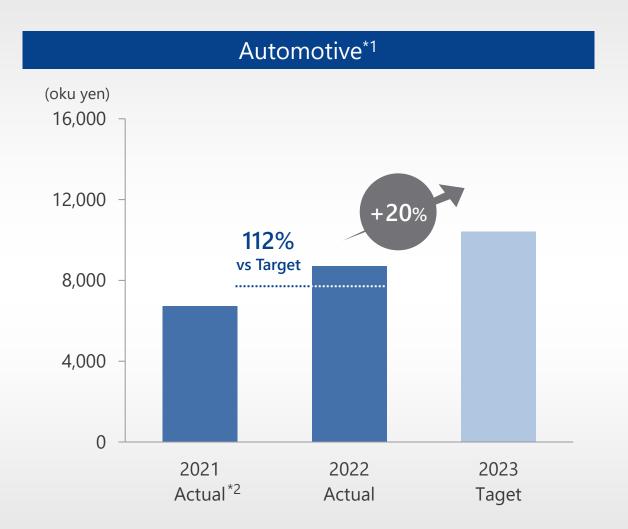


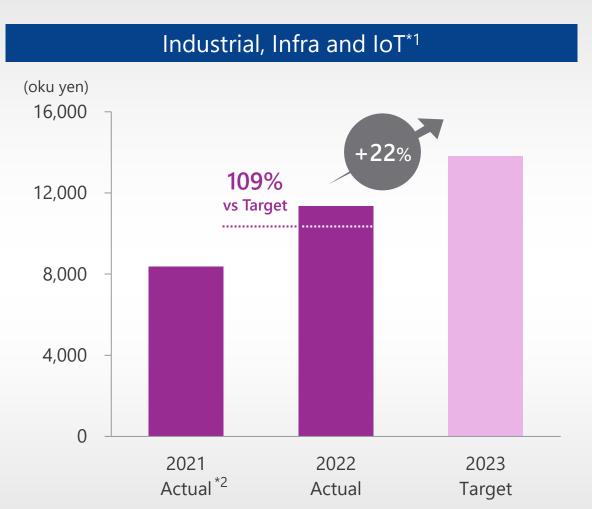






### **DESIGN-IN PROGRESS**













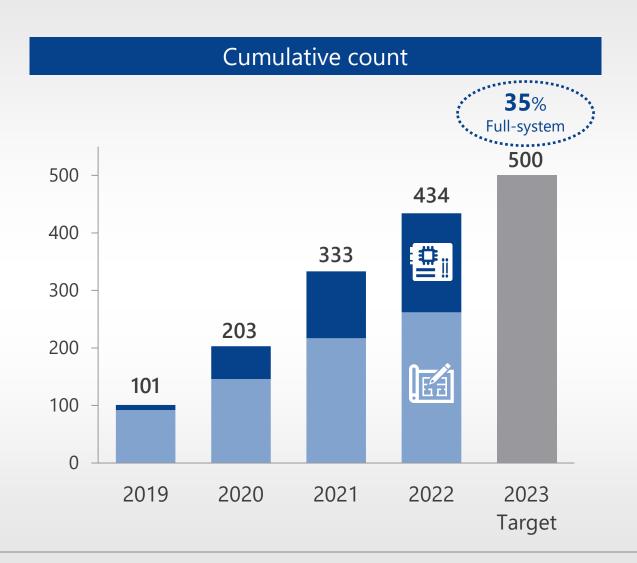


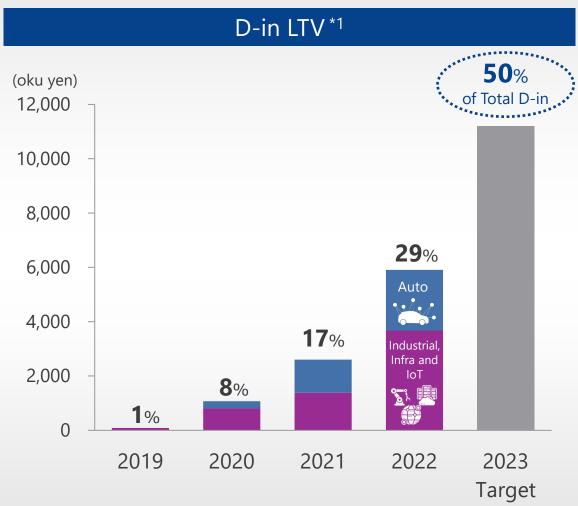






### **SOLUTION FOCUS – WINNING COMBO**



















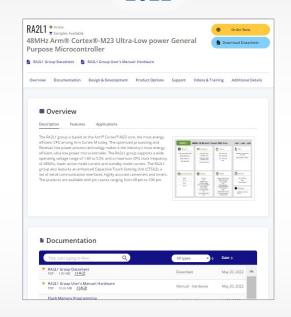




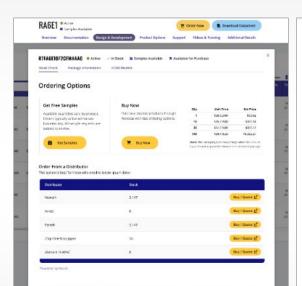
### **UX ENHANCEMENT**

### Renesas.com

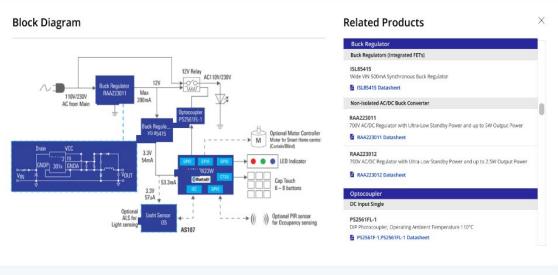
2022



Website redesign



New in 2023



E-commerce

Interactive block diagrams









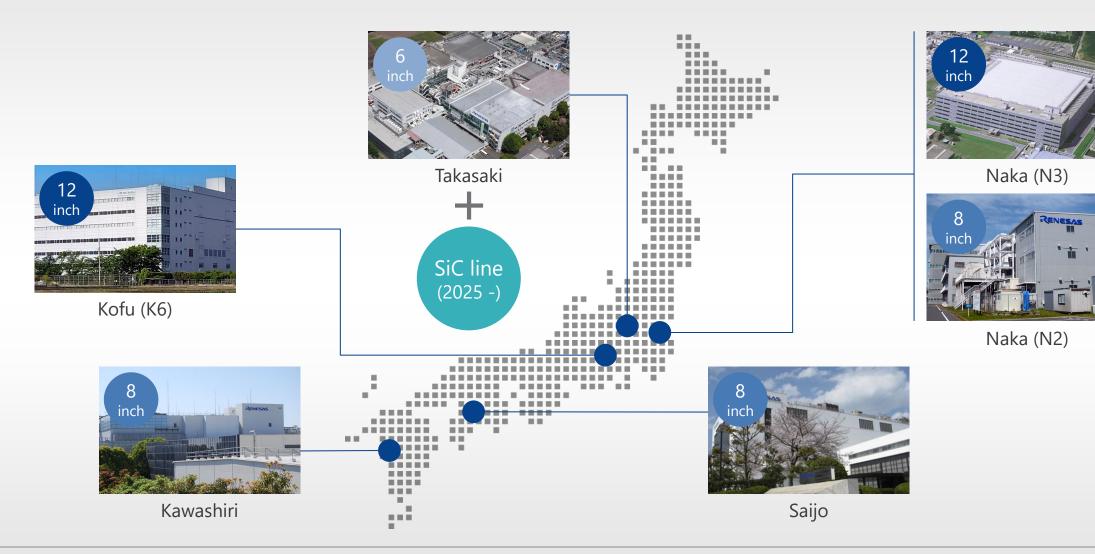






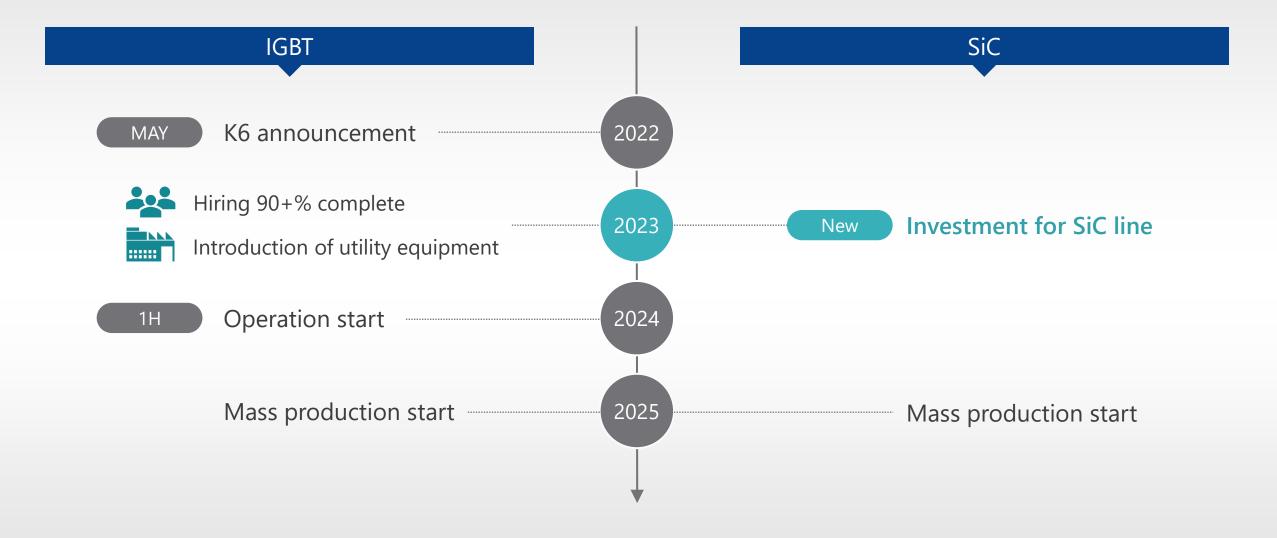


# PRODUCTION FOOTPRINT (FRONT-END)





### PROGRESS UPDATE ON POWER









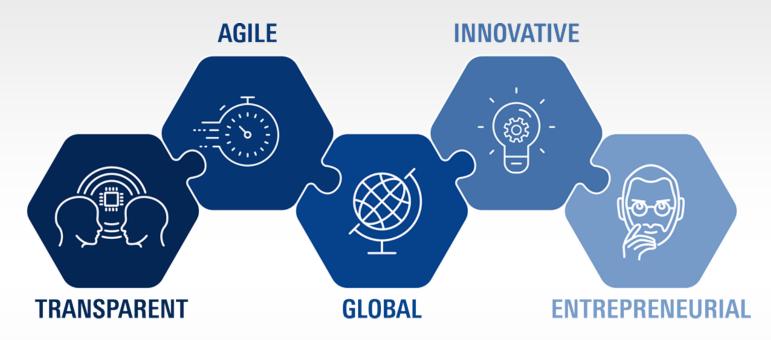








### **RENESAS CULTURE**



- Be open to share knowledge across borders
- Delivering of honest and constructive feedback
- Open and honest communication
- Strengthen relationship

- Asking questions
- Speak up
- Act quickly and decisively
- Being adaptable to change
- Iterative approach
- Collaborative approach

- Adapting communications
- Understanding your audience
- Collaboration with others
- Critical thinking
- Championing new ideas
- Try new ways of working
- Action-oriented behavior when approaching a task
- Growth mindset

- Be accountable and take responsibility in the workplace
- Be alert to emerging issues and trends
- Problem-solve to overcome obstacles

















### **2023 RENESAS CULTURE SURVEY**

20,645 (92%) response; 4,448 comments





Transparent

Entrepreneurial

**TAGIE**Opportunities







Agile



Innovative

**TAGIE** Progress



69% felt

'TAGIE has improved in the last 12 months' **Engagement** Opportunities



Employee experience

- Well-Being
- Collaboration

The 2023 Global Renesas Culture Survey was conducted in May 2023









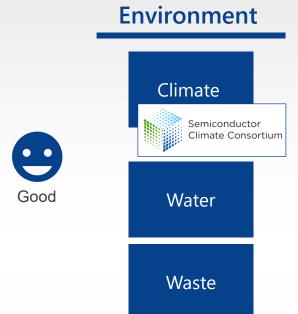








### PROGRESS OF ESG JOURNEY





# Board diversity ESG metric to Comp





ISO 45001 (H&S)

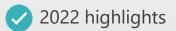
HR KPI setting

Gender pay gap Compliance training

Information security







Compared to peers with MSCI ESG rating of AA or AAA

Mid-term model\*1

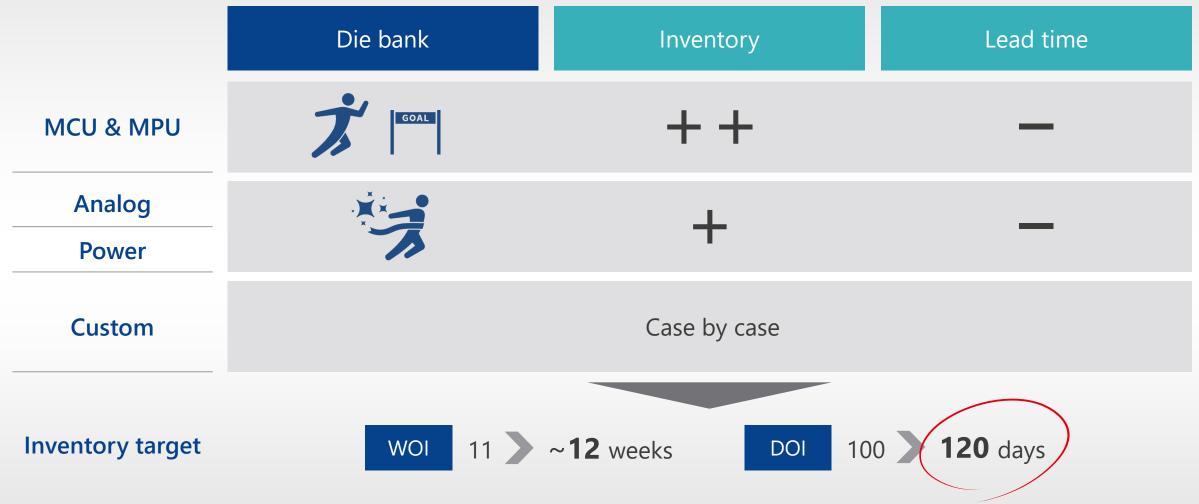
### PROGRESS TO DATE

						wiid-teriii iiiodei		
	<b>2019</b> Adjusted*1	<b>2020</b> Adjusted*1	<b>2021</b> Adjusted*1	<b>2022</b> Adjusted*1		Total	Automotive	Industrial, Infra and IoT
Revenue	6,204 oku yen	6,357 oku yen	8,894 oku yen	12,282 oku yen	>	Grow @SAM+	Grow @SAM	Grow @SAM++
Gross margin	43%	48%	54%	56%	>	50-55%	≈45%	≈60%
Operating margin	12%	19%	29%	35%	>	25-30%	20-25%	30-35%



<sup>\*1:</sup> FX 1USD=100yen, 1EUR=120yen. Excluding 6" fab shutdown & structural reform-related EOLs. Excluding NREs

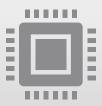
### **INVENTORY MODEL**





### **2030 ASPIRATION**

**Top 3** 



Embedded semi solution suppliers

\$20+bn



Revenue

**6**<sub>x</sub>



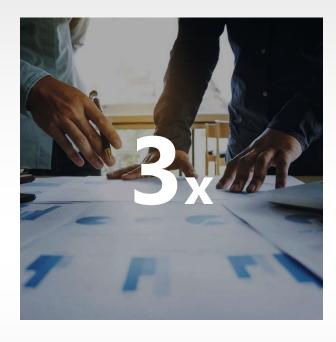
Market cap vs 2022



### $2 \times 3 = 6$











Execution of mid-term plan

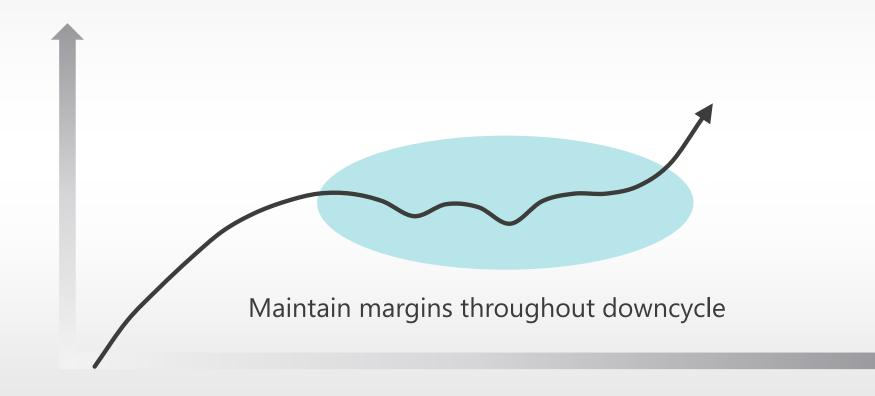
Valuation gap-fill

Multiple expansion



### **DOWNCYCLE MANAGEMENT**

### Forge ahead profitably and emerge stronger







### **CAPITAL ALLOCATION**

When opportunity Small start presents itself M&A Dividends Buybacks Opportunistic

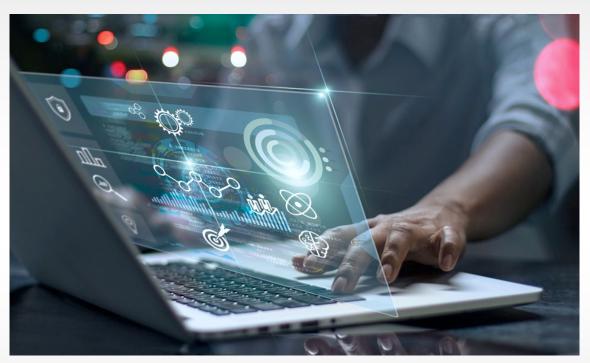


# Multiple expansion

### **ROAD TO 2030 ASPIRATION**



xSG collaboration



Digitalization







### **Global Renesas**

Sales & Marketing integration



Automotive



Strategic Verticals



Regional



Operations

New nomenclature product lines



High Performance Computing, Analog and Power Solutions Group



Embedded Processing,
Digital Power and
Signal Chain Solutions Group

### 2023 xSG target



**2.5x** (vs 2022 results)

**U**5

Winning Combo

**60%** (of total WC)

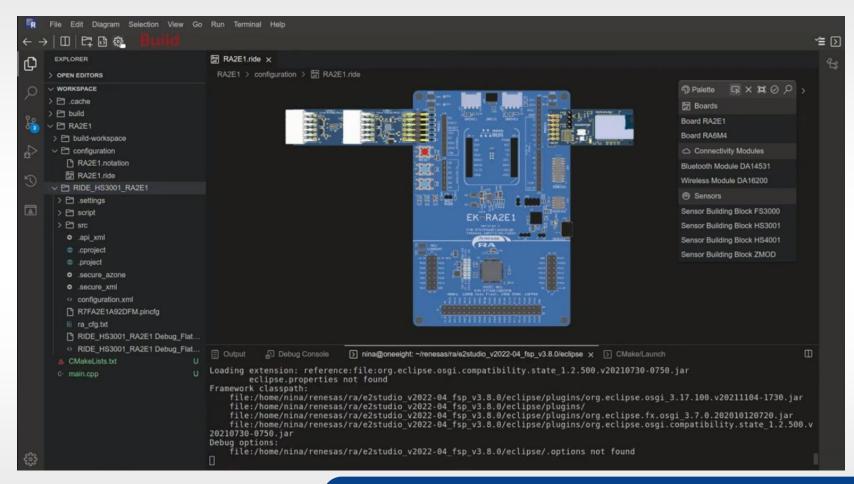


**Full-system solution** 

**50%** (of xSG WC)



### **DIGITALIZATION**







**Quick-Connect Studio** 



### **SUMMARY**



Forging ahead profitably to emerge stronger...

While leveraging all we have...

To proceed through initial chapter of new journey







**THANK YOU** 

#### (FORWARD-LOOKING STATEMENTS)

The statements in this presentation with respect to the plans, strategies and forecasts of Renesas Electronics and its consolidated subsidiaries (collectively "we") are forward-looking statements involving risks and uncertainties. Such forward looking statements do not represent any guarantee by management of future performance. In many cases, but not all, we use such words as "aim," "anticipate," "believe," "continue," "endeavor," "estimate," "expect," "initiative," "intend," "may," "plan," "potential," "probability," "project," "risk," "seek," "should," "strive," "target," "will" and similar expressions to identify forward looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements discuss future expectations, identify strategies, contain projections of our results of operations or financial condition, or state other forward-looking information based on our current expectations, assumptions, estimates and projections about our business and industry, our future business strategies and the environment in which we will operate in the future.

Known and unknown risks, uncertainties and other factors could cause our actual results, performance or achievements to differ materially from those contained or implied in any forward-looking statement, including, but not limited to: general economic conditions in our markets, which are primarily Japan, North America, Asia and Europe; demand for, and competitive pricing pressure on, our products and services in the marketplace; our ability to continue to win acceptance of its products and services in these highly competitive markets; and movements in currency exchange rates, particularly the rate between the yen and the U.S. dollar. Among other factors, a worsening of the world economy, a worsening of financial conditions in the world markets, and a deterioration in the domestic and overseas stock markets, would cause actual results to differ from the projected results forecast.

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