

2Q 2024 PRESENTATION

RENESAS ELECTRONICS CORPORATION
JULY 25, 2024

NON-GAAP BASIS INFORMATION

In this section, Renesas Electronics Group (hereinafter “the Group”) applies non-GAAP financial measures (hereinafter “non-GAAP basis”) used for management’s decision making. Non-GAAP figures are calculated by removing or adjusting non-recurring items and other adjustments from GAAP (IFRS: International Financial Reporting Standards) figures following a certain set of rules. The Group believes providing non-GAAP figures will help to better understand the Group’s constant business results.

The Group reports its forecasts on a quarterly basis as a substitute for a yearly forecast.

DISCLAIMER

- **Adoption of IFRS:** With the outlook that the Group will continue to expand globally and to provide financial figures that can be compared on a global scale, the Group discloses its consolidated financial statements in accordance with IFRS starting from the annual securities report for FY2018/12.
- **Non-GAAP figures:** Non-GAAP figures are calculated by removing or adjusting non-recurring items and other adjustments from GAAP (IFRS) figures following a certain set of rules. This adjustment and exclusion include the amortization of intangible assets recognized from acquisitions, other PPA (purchase price allocation) adjustments relating to acquisitions, stock-based compensation, as well as other non-recurring expenses and income the Group believes to be applicable.
- **Presentation of financial forecasts:** Starting from the consolidated forecasts for the three months ended March 31, 2019, the Group presents its financial forecasts as a range, and gross margin and operating margin figures in the non-GAAP format. The gross margin and operating margin forecasts are given assuming the midpoint in the sales revenue forecast.
- **Purchase Price Allocation (PPA):** The allocation of the acquisition costs for the business combinations with Pantronics AG (“Pantronics”) has been revised at the end of three months ended December 31, 2023. These revisions to the allocation of the acquisition costs have been reflected in the consolidated financial results for the three months ended June 30, 2023 and for the three months ended September 30, 2023.
- **Change of the method for aggregating Reportable Segment:** Due to the Group’s organizational changes in the three months ended March 31, 2024, the methodology for aggregating revenue for reportable segments changed from the use of product axis to the use of customer axis. Accordingly, previously reported segment information for the year ended December 31, 2023, has been revised using the new methodology in order to be comparable with the segment information for the year ending December 31, 2024.
- **Start of consolidation of Transphorm:** The Group completed acquisition of Transphorm on June 20 (JST), 2024. The Group has since begun the consolidation of their financial figures.

2Q 2024 FINANCIAL SNAPSHOT

NON-GAAP

(B yen)	2023		2024								
	2Q (Apr-Jun)	1H (Jan-Jun)	1Q (Jan-Mar)	2Q (Apr-Jun) Forecast	2Q (Apr-Jun) Actual	YoY	QoQ	Change from Apr 25 FCT*1	1H (Jan-Jun) Actual	YoY	Change from Apr 25 FCT*1
Revenue	368.7	728.4	351.8	355.0 (±7.5)	358.8	-2.7%	+2.0%	+1.1%	710.6	-2.4%	+0.5%
Revenue (Excluding Foreign Exchange Impact)	-	-	-	-	-	-8.6%	+0.4%	-0.0%	-	-8.4%	-0.0%
Gross Margin	57.4%	56.8%	56.7%	55.5%	56.7%	-0.6pt	+0.1pt	+1.2pts	56.7%	-0.1pt	+0.6pt
Operating Profit (Margin)	129.1 (35.0%)	253.8 (34.8%)	113.5 (32.3%)	30.5%	110.6 (30.8%)	-18.5 (-4.2pts)	-3.0 (-1.5pts)	(+0.3pt)	224.1 (31.5%)	-29.8 (-3.3pts)	(+0.2pt)
Profit Attributable to Owners of Parent	119.0	226.5	105.9	-	96.7	-22.3	-9.2	-	202.5	-23.9	-
EBITDA*2	149.0	293.3	133.8	-	132.8	-16.2	-1.0	-	266.6	-26.7	-
1 US\$=	135 yen	134 yen	147 yen	150 yen	153 yen	18 yen depreciation	6 yen depreciation	3 yen depreciation	150 yen	16 yen depreciation	2 yen depreciation
1 Euro=	146 yen	144 yen	159 yen	161 yen	165 yen	19 yen depreciation	6 yen depreciation	4 yen depreciation	162 yen	18 yen depreciation	2 yen depreciation

*1: Each figure represents comparisons with the midpoint in the sales revenue forecast range

*2: Operating profit + Depreciation and amortization

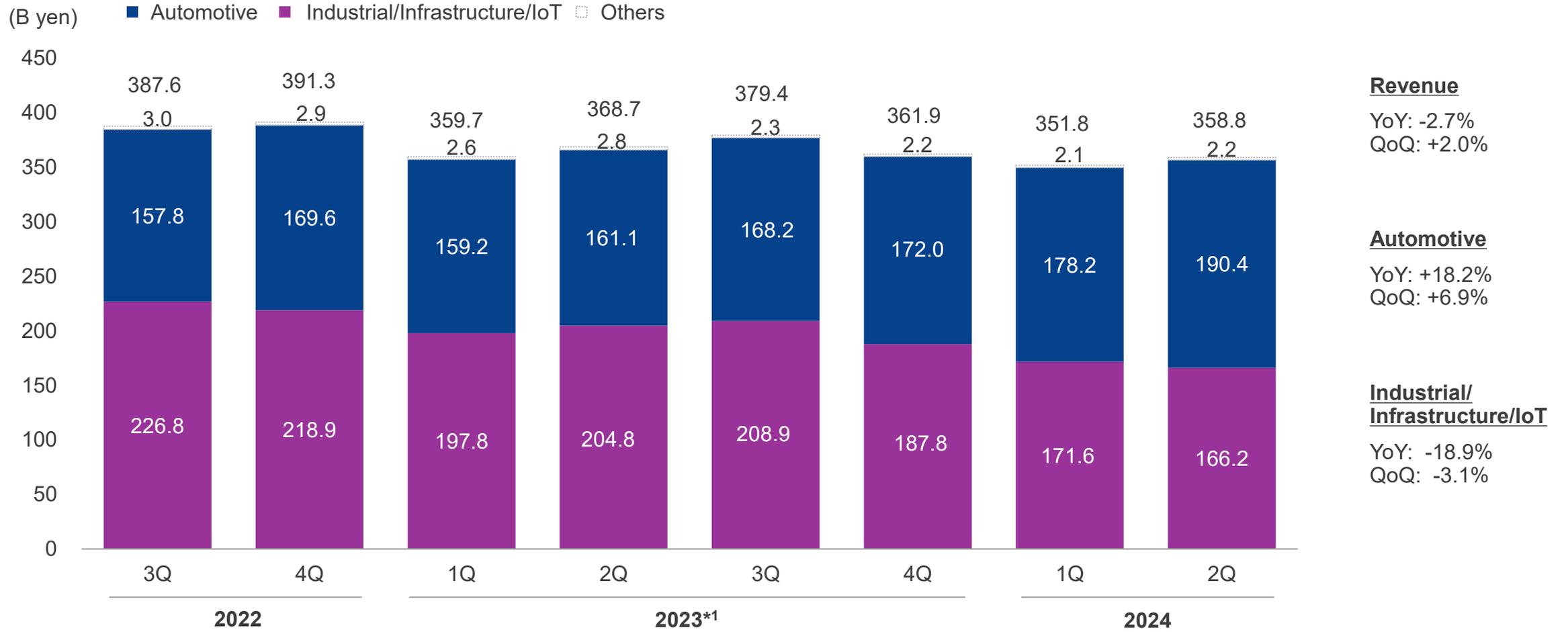
2Q 2024 REVENUE AND GROSS / OPERATING MARGIN

NON-GAAP

	Company Total	Automotive	Industrial / Infrastructure / IoT	vs FCT
Revenue	<p>358.8 B yen</p> <p>vs FCT: +1.1% QoQ: +2.0%</p>	<p>190.4 B yen</p> <p>vs FCT: + QoQ: +6.9%</p>	<p>166.2 B yen</p> <p>vs FCT: - QoQ: -3.1%</p>	<p>✓ Revenue : +</p> <p>✓ Gross Margin : + (+) Decreased production cost (-) Worsen product mix</p> <p>✓ Operating Margin : + (+) Increased Gross Margin (-) Decreased operating cost</p>
Gross Margin	<p>56.7%</p> <p>vs FCT: +1.2pts QoQ: +0.1pt</p>	<p>53.8%</p> <p>QoQ: +1.4pts</p>	<p>60.3%</p> <p>QoQ: -1.3pts</p>	<p>QoQ</p> <p>✓ Revenue : +</p> <p>✓ Gross Margin : + (+) Increased utilization (-) Worsen product mix, FX Impact</p> <p>✓ Operating Margin : - (+) Increased operating cost</p>
Operating Margin	<p>30.8%</p> <p>vs FCT: +0.3pt QoQ: -1.5pts</p>	<p>32.9%</p> <p>QoQ: +0.7pt</p>	<p>28.3%</p> <p>QoQ: -4.3pts</p>	

QUARTERLY REVENUE TRENDS

NON-GAAP



*1: 2023 segment revenue: revised based on the new aggregation method

QUARTERLY BUSINESS TRENDS

NON-GAAP

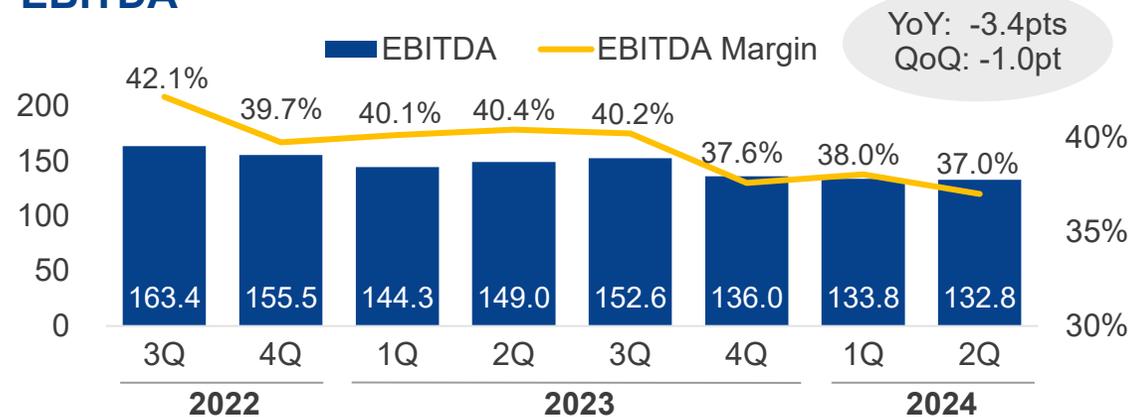
Gross Profit (Margin)



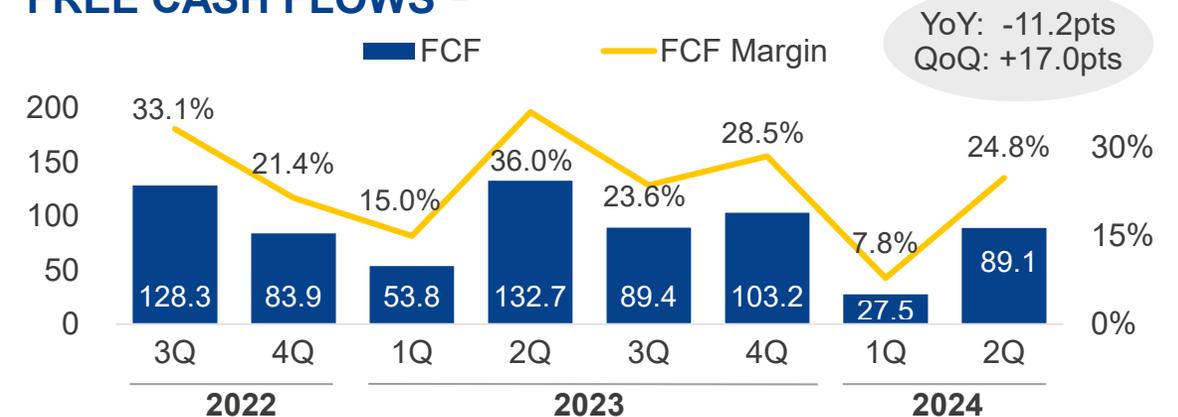
Operating Profit (Margin)



EBITDA*1



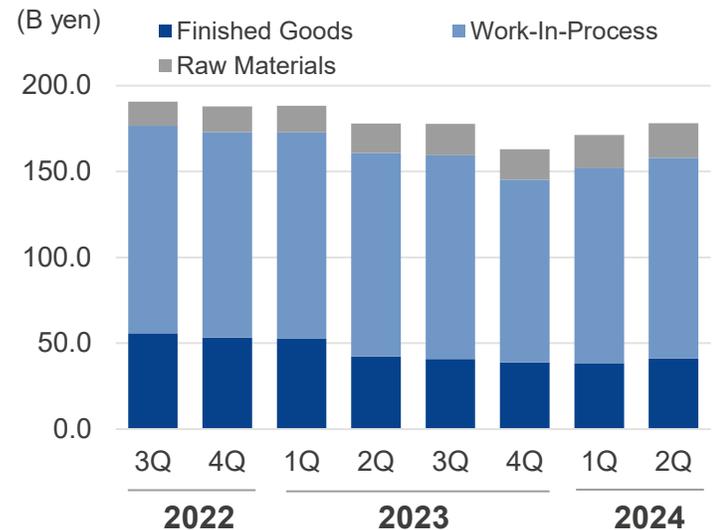
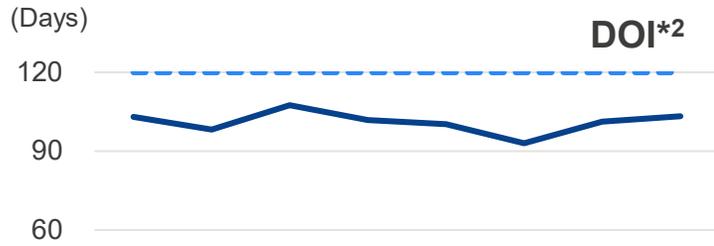
FREE CASH FLOWS*2



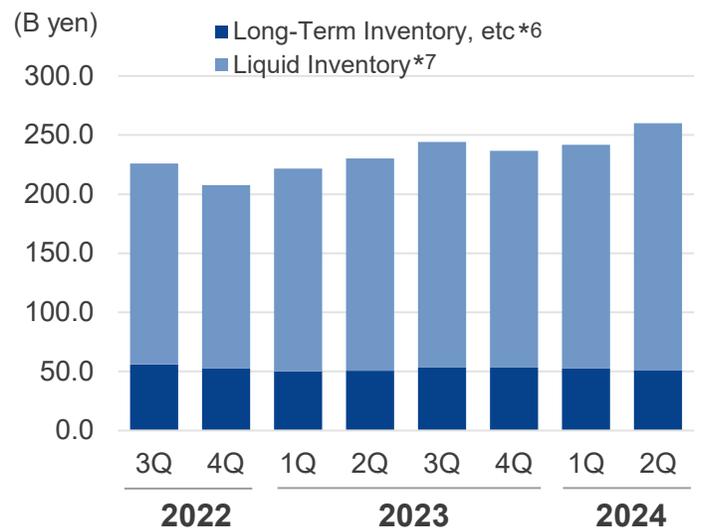
*1: Operating profit + Depreciation and amortization *2: Cash flows from operating activities + Cash flows from investing activities; The cash flows from investing activities do not include: (1) acquisition-related payments; (2) payment of contingent consideration for acquisition of subsidiaries; and (3) deposits provided to Wolfspeed

INVENTORY

In-House Inventory*1 (Financial Accounting Basis)



Sales Channel Inventory*3 (Management Accounting Basis*4)



In-House Inventory/DOI

✓ **2Q Results: Increased**

WIP: Die bank expansion

FG/RM: Shipments and input based on demand

✓ **3Q Forecast: Increase**

WIP: Increase in die bank inventory,

FG/RM: Shipments and input based on demand

Sales Channel Inventory/WOI

✓ **2Q Results: Increased**

Automotive: Increased

Industrial/ Infrastructure/IoT: Increased slightly

✓ **3Q Forecast: Decrease**

Automotive: Increase

Industrial/ Infrastructure/IoT: Decrease

*1: The figures include Transphorm's inventories from 2Q24.

*2: DOI: Days of Inventory = Inventory valuation balance at the end of the quarter / cost of sales of the quarter (Non-GAAP) × 90

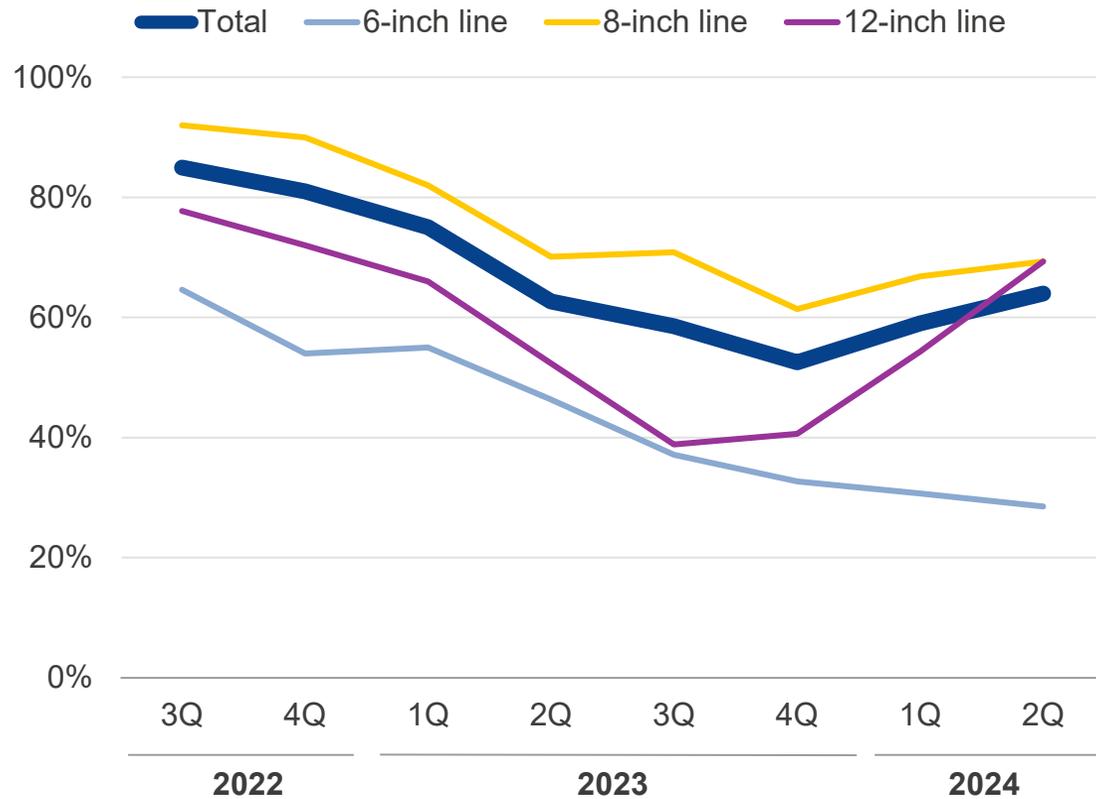
*3: Channel Inventory: Total inventory amount for Tokuyakutens for Japanese customers and overseas distributors, note that the channel inventories of Transphorm are not included.

*4: Management accounting Basis: Exchange rates for the FY2022 and FY2023 have been adjusted (and are calculated based on the FY2024 exchange rate) in accordance with the change in exchange rate for the FY2024 budget

*5: WOI: Weeks of Inventory = Channel inventory at the end of the quarter / (cost of channel sales in the quarter / 13 weeks). It should be noted that from the inventory management perspective, to calculate appropriate WOI, certain Long-Term Inventory is excluded from Channel Inventory *6: Long-Term Inventory: Inventory with unique holding periods (End of Life or "EOL" products, e-commerce inventory etc.) *7: Liquid Inventory: Channel Inventory – Long-Term Inventory, etc.

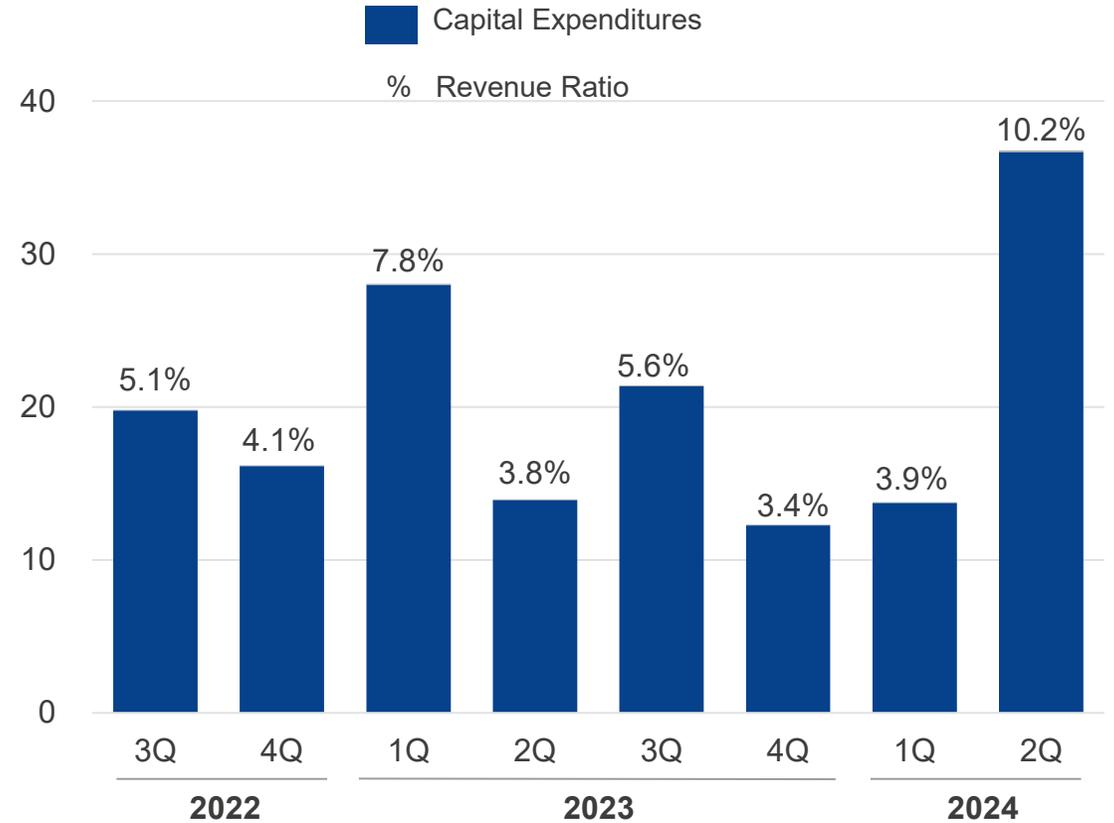
FRONT-END UTILIZATION RATE*¹ AND CAPITAL EXPENDITURES*²

FRONT-END UTILIZATION RATE (WAFER INPUT BASIS)



CAPITAL EXPENDITURES

(B yen)



*1: The figures exclude ISL and Transphorm.

*2: The figures represent the investment decision basis tangible and intangible assets and do not match the sum listed in the cash flow statement. However, the investment amount for former Dialog is based on equipment delivery

3Q 2024 FORECAST

NON-GAAP

(B yen)	2023		2024					
	3Q (Jul-Sep)	9 months (Jan-Sep)	2Q (Apr-Jun)	3Q (Jul-Sep) Midpoint Forecast (Range)* ¹	YoY	QoQ	9 months (Jan-Sep) Forecast	YoY
Revenue	379.4	1,107.8	358.8	348.0 (±7.5)	-8.3% (±2.0pts)	-3.0% (±2.1pts)	1,058.6 (±7.5)	-4.4% (±0.7pt)
Revenue (Excluding Foreign Exchange Impact)	-	-	-	-	-12.4%	-3.9%	-	-9.8%
Gross Margin	57.9%	57.2%	56.7%	55.5%	-2.4pts	-1.2pts	56.3%	-0.9pt
Operating Margin	34.9%	34.9%	30.8%	27.5%	-7.4pts	-3.3pts	30.2%	-4.6pts
1 US\$ =	142 yen	137 yen	153 yen	157 yen	15 yen depreciation	4 yen depreciation	152 yen	16 yen depreciation
1 Euro=	156 yen	148 yen	165 yen	170 yen	14 yen depreciation	5 yen depreciation	165 yen	17 yen depreciation

*1: Each figure represents comparisons with the midpoint in the sales revenue forecast range

APPENDIX

The figures in this section are mainly based on segment disclosure and GAAP (IFRS) stated on a financial reporting basis and are provided as additional information.

REVENUE AND GROSS PROFIT BY SEGMENT*1

NON-GAAP

(B yen)	2023					2024					
	1Q (Jan-Mar)	2Q (Apr-Jun)	3Q (Jul-Sep)	4Q (Oct-Dec)	Full-Year (Jan-Dec)	1Q (Jan-Mar)	2Q (Apr-Jun)	YoY	QoQ	1H (Jan-Jun)	YoY
Revenue	359.7	368.7	379.4	361.9	1,469.7	351.8	358.8	-2.7%	+2.0%	710.6	-2.4%
Automotive	159.2	161.1	168.2	172.0	660.4	178.2	190.4	+18.2%	+6.9%	368.6	+15.1%
Industrial, Infrastructure, IoT	197.8	204.8	208.9	187.8	799.3	171.6	166.2	-18.9%	-3.1%	337.8	-16.1%
Others	2.6	2.8	2.3	2.2	10.0	2.1	2.2	-21.6%	+7.2%	4.3	-21.5%
Gross Profit (Margin)	202.0 (56.2%)	211.5 (57.4%)	219.8 (57.9%)	204.1 (56.4%)	837.4 (57.0%)	199.3 (56.7%)	203.6 (56.7%)	-7.9 (-0.6pt)	+4.2 (+0.1pt)	402.9 (56.7%)	-10.6 (-0.1pt)
Automotive	84.7 (53.2%)	83.9 (52.1%)	89.8 (53.4%)	90.0 (52.3%)	348.5 (52.8%)	93.4 (52.4%)	102.4 (53.8%)	+18.5 (+1.7pts)	+9.1 (+1.4pts)	195.8 (53.1%)	+27.2 (+0.5pt)
Industrial, Infrastructure, IoT	116.3 (58.8%)	126.3 (61.7%)	129.6 (62.0%)	113.3 (60.3%)	485.5 (60.7%)	105.6 (61.6%)	100.2 (60.3%)	-26.1 (-1.4pts)	-5.4 (-1.3pts)	205.8 (60.9%)	-36.8 (+0.7pt)
Others	1.0 (39.5%)	1.3 (44.6%)	0.5 (23.4%)	0.6 (29.4%)	3.5 (35.0%)	0.4 (17.5%)	0.9 (41.9%)	-0.3 (-2.8pts)	+0.6 (+24.3pts)	1.3 (30.1%)	-1.0 (-12.0pts)
Adjustments*2	-0.0	-0.0	-0.2	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0

*1: 2023 segment financial statements: revised based on the new aggregation method

*2: Adjustments include deductions or adjustments of non-recurring items or other specified adjustments, allocated in the reportable segments

OPERATING PROFIT AND EBITDA*¹ BY SEGMENT*²

NON-GAAP

(B yen)	2023					2024					
	1Q (Jan-Mar)	2Q (Apr-Jun)	3Q (Jul-Sep)	4Q (Oct-Dec)	Full-Year (Jan-Dec)	1Q (Jan-Mar)	2Q (Apr-Jun)	YoY	QoQ	1H (Jan-Jun)	YoY
Operating Profit (Margin)	124.8 (34.7%)	129.1 (35.0%)	132.3 (34.9%)	115.5 (31.9%)	501.6 (34.1%)	113.5 (32.3%)	110.6 (30.8%)	-18.5 (-4.2pts)	-3.0 (-1.5pts)	224.1 (31.5%)	-29.8 (-3.3pts)
Automotive	57.7 (36.2%)	56.7 (35.2%)	58.1 (34.6%)	56.9 (33.1%)	229.4 (34.7%)	57.4 (32.2%)	62.7 (32.9%)	+6.0 (-2.3pts)	+5.3 (+0.7pt)	120.0 (32.6%)	+5.7 (-3.1pts)
Industrial, Infrastructure, IoT	66.2 (33.5%)	71.9 (35.1%)	73.7 (35.3%)	56.5 (30.1%)	268.4 (33.6%)	55.8 (32.5%)	47.0 (28.3%)	-25.0 (-6.9pts)	-8.8 (-4.3pts)	102.8 (30.4%)	-35.4 (-3.9pts)
Others	1.0 (39.5%)	1.3 (44.6%)	0.5 (23.4%)	0.6 (29.4%)	3.5 (35.0%)	0.4 (17.5%)	0.9 (41.9%)	-0.3 (-2.7pts)	+0.6 (+24.4pts)	1.3 (30.2%)	-1.0 (-12.0pts)
Adjustments* ³	-0.2	-0.8	-0.0	1.4	0.4	0.0	0.0	+0.8	0.0	0.0	+1.0
EBITDA	144.3	149.0	152.6	136.0	581.9	133.8	132.8	-16.2	-1.0	266.6	-26.7
Automotive	66.9	65.9	67.8	67.1	267.7	68.6	75.5	+9.6	+6.9	144.1	+11.3
Industrial, Infrastructure, IoT	76.6	82.6	84.2	66.8	310.3	64.9	56.4	-26.3	-8.5	121.2	-38.0
Others	1.0	1.3	0.5	0.6	3.5	0.4	0.9	-0.3	+0.6	1.3	-1.0
Adjustments* ³	-0.2	-0.8	-0.0	1.4	0.4	0.0	0.0	+0.8	0.0	0.0	+1.0

*1: Operating profit + Depreciation and amortization

*2: 2023 segment financial statements: revised based on the new aggregation method

*3: Adjustments include deductions or adjustments of non-recurring items or other specified adjustments, allocated in the reportable segments

STATEMENT OF FINANCIAL POSITION

GAAP

(B yen)	23/3	23/6	23/9	23/12	24/3	24/6
Total Assets	2,840.8	3,123.5	3,292.2	3,167.0	3,233.7	3,661.6
Cash and Cash Equivalents* ¹	361.4	458.1	392.5	434.7	231.8	288.4
Inventories	188.2	177.9	177.8	163.1	171.4	178.1
Goodwill	1,272.3	1,392.4	1,436.0	1,362.1	1,453.8	1,602.8
Intangible Assets	466.9	483.0	467.6	421.8	417.9	456.2
Total Liabilities	1,179.7	1,228.0	1,235.9	1,161.4	1,031.4	1,193.9
Interest-Bearing Liabilities* ²	741.4	733.7	710.3	667.7	532.9	619.4
Total Equity	1,661.1	1,895.5	2,056.3	2,005.6	2,202.3	2,467.8
D/E Ratio (Gross)*³	0.45	0.39	0.35	0.33	0.24	0.25
D/E Ratio (Net)*⁴	0.23	0.15	0.15	0.12	0.14	0.13
Equity Ratio Attributable to Owners of Parent*⁵	58.3%	60.6%	62.3%	63.2%	68.0%	67.3%
Leverage Ratio (Gross)*⁶	1.2	1.2	1.2	1.1	0.9	1.1
Leverage Ratio (Net)*⁷	0.6	0.5	0.5	0.4	0.5	0.6
Average number of shares during the period (excluding treasury stock) (in million shares)	1,799	1,763	1,769	1,775	1,779	1,789

*1: This is comprised of cash on hand, demand deposit, and short-term investments that are readily convertible into cash, bearing low risk of changes in value and are redeemable in three months or less from each acquisition date

*2: Borrowings (current and non-current liabilities) + Lease Liabilities (current liabilities) + Lease Liabilities (non-current liabilities) + Bonds

*3: Interest-Bearing Liabilities / Equity attributable to owners of parent *4: (Interest-Bearing Liabilities - Cash and Cash Equivalents) / Equity attributable to owners of parent

*5: Equity attributable to owners of parent / Total liabilities and equity *6: Interest-Bearing Liabilities / EBITDA (Non-GAAP) *7: (Interest-Bearing Liabilities-Cash and Cash Equivalents) / EBITDA (Non-GAAP)

GAAP / NON-GAAP RECONCILIATION

(B yen)	2023								2024			
	2Q (Apr-Jun)				Full-Year (Jan-Dec)				2Q (Apr-Jun)			
	Gross Profit	Operating Profit	Net Profit*1	EBITDA	Gross Profit	Operating Profit	Net Profit*1	EBITDA	Gross Profit	Operating Profit	Net Profit*1	EBITDA
Non-GAAP (vs Revenue)	211.5 (57.4%)	129.1 (35.0%)	119.0 (32.3%)	149.0 (40.4%)	837.4 (57.0%)	501.6 (34.1%)	432.9 (29.5%)	581.9 (39.6%)	203.6 (56.7%)	110.6 (30.8%)	96.7 (26.9%)	132.8 (37.0%)
Recurring Items	-0.7	-32.2	-28.4	-6.9	-2.8	-128.9	-112.2	-23.6	-1.0	-37.9	-33.5	-9.2
Former-Intersil PPA Effects	-0.1	-2.7	-2.1	-	-0.3	-11.7	-9.0	-	-0.1	-3.0	-2.3	-
Former-IDT PPA Effects	-0.1	-12.6	-11.1	-	-0.4	-52.1	-45.9	-	-0.1	-14.0	-12.4	-
Former-Dialog PPA Effects	-0.1	-9.2	-7.4	-	-0.6	-38.4	-30.6	-0.3	-0.1	-10.7	-8.6	-
Former-Celeno PPA Effects	-	-0.7	-0.7	-	-	-3.0	-3.0	-	-	-0.8	-0.8	-
Former-Reality AI PPA Effects	-	-0.0	-0.0	-	-	-0.0	-0.0	-	-	-0.0	-0.0	-
Former-Steradian PPA Effects	-	-0.0	-0.0	-	-	-0.1	-0.1	-	-	-0.0	-0.0	-
Former-Pantronics PPA Effects	-	-0.0	-0.0	-	-	-0.2	-0.2	-	-	-0.1	-0.1	-
Stock-Based Compensation	-0.4	-6.9	-6.9	-6.9	-1.5	-23.3	-23.3	-23.3	-0.8	-9.2	-9.2	-9.2
Non-Recurring Items	0.4	0.3	-0.0	0.6	-0.3	18.0	16.4	18.5	-1.6	-3.0	-3.4	-2.9
Naka Factory Fire Impact	-	0.1	0.1	0.1	-	29.7	29.7	29.7	-	-	-	-
Others	0.4	0.3	-0.1	0.5	-0.3	-11.6	-13.3	-11.2	-1.6	-3.0	-3.4	-2.9
Non-GAAP Adjustments Total	-0.3	-31.8	-28.4	-6.3	-3.1	-110.9	-95.8	-5.1	-2.6	-40.8	-36.9	-12.1
GAAP (vs Revenue)	211.2 (57.3%)	97.2 (26.4%)	90.6 (24.6%)	142.7 (38.7%)	834.3 (56.8%)	390.8 (26.6%)	337.1 (22.9%)	576.8 (39.3%)	200.9 (56.0%)	69.7 (19.4%)	59.8 (16.7%)	120.6 (33.6%)

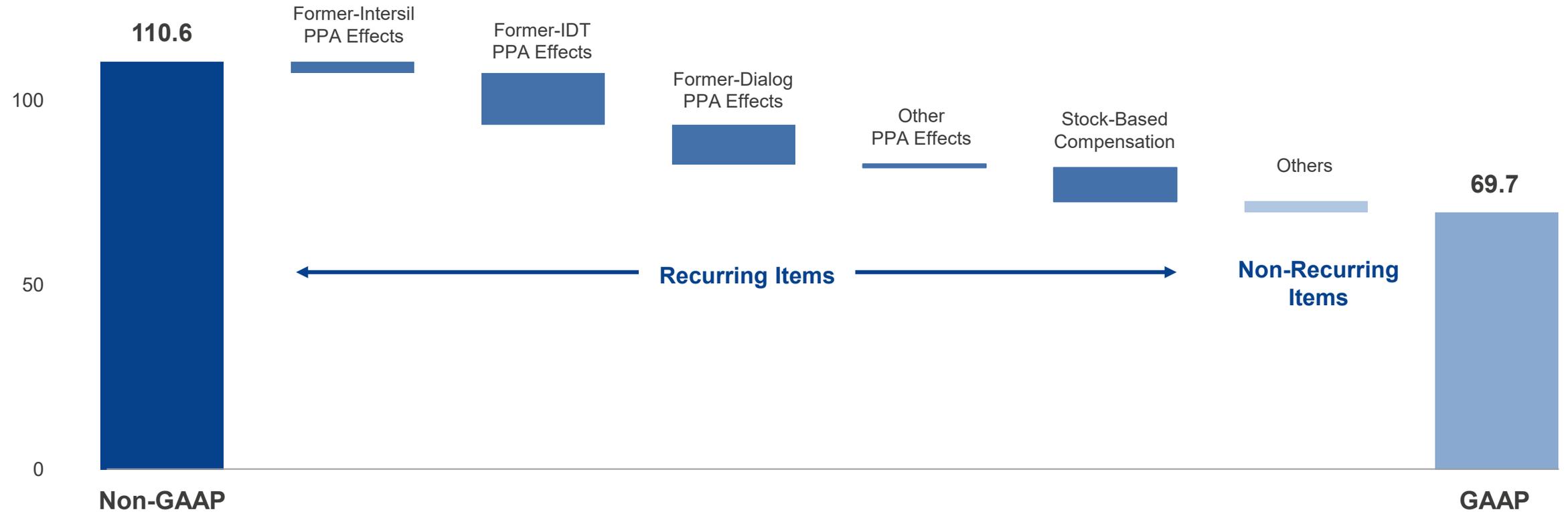
*1: Profit Attributable to Owners of Parent

2Q 2024 CONSOLIDATED OPERATING PROFIT

BRIDGE FROM NON-GAAP TO GAAP

(B yen)

150



2Q 2024 FINANCIAL SNAPSHOT

GAAP

(B yen)	2023		2024					
	2Q (Apr-Jun)	1H (Jan-Jun)	1Q (Jan-Mar)	2Q (Apr-Jun)	YoY	QoQ	1H (Jan-Jun)	YoY
Revenue	368.7	728.1	351.8	358.8	-2.7%	+2.0%	710.6	-2.4%
Gross Margin	57.3%	56.5%	56.1%	56.0%	-1.3pts	-0.1pt	56.1%	-0.4pt
Operating Profit (Margin)	97.2 (26.4%)	220.5 (30.3%)	77.8 (22.1%)	69.7 (19.4%)	-27.5 (-6.9pts)	-8.1 (-2.7pts)	147.6 (20.8%)	-72.9 (-9.5pts)
Profit Attributable to Owners of Parent	90.6	195.8	79.9	59.8	-30.8	-20.1	139.6	-56.1
EBITDA*1	142.7	310.9	125.7	120.6	-22.0	-5.0	246.3	-64.6
1 US\$=	135 yen	134 yen	147 yen	153 yen	18 yen depreciation	6 yen depreciation	150 yen	16 yen depreciation
1 Euro=	146 yen	144 yen	159 yen	165 yen	19 yen depreciation	6 yen depreciation	162 yen	18 yen depreciation

*1: Operating profit + Depreciation and amortization

HIGHLIGHTS

Completion of Transphorm^{*1} acquisition

Summary: Completed the acquisition on June 20, 2024. Began offering GaN-based power products and related reference designs

- ✓ Rolled out 15 new Winning Combinations combining the new GaN products with Renesas' embedded processing, power, connectivity and analog portfolios

Some examples are:

- 500W Onboard Battery Charger for 2-Wheeler EV
- 3-in-1 EV Unit: Inverter, Onboard Charger, DC/DC Converter
- 240W 48V Extended Power Range AC/DC Adapter
- 3.6KW Bi-directional Digital Power DAB System

Update on Acquisition of Altium^{*2}

Summary: Announced the agreement to acquire a PCB^{*3} design software provider Altium on February 15, 2024

- ✓ Following the CFIUS^{*4} approval on July 1 (PDT), all regulatory approvals required have been satisfied.
- ✓ Approval by the Altium shareholders on July 12 (AEST)
- ✓ Following the approval from the Australian Court, the acquisition became effective on July 19 (AEST)
- ✓ Acquisition expected to close on August 1 (JST/AEST), subject to customary closing conditions

*1: Transphorm, Inc.

*2: Altium Limited

*3: Printed-circuit board

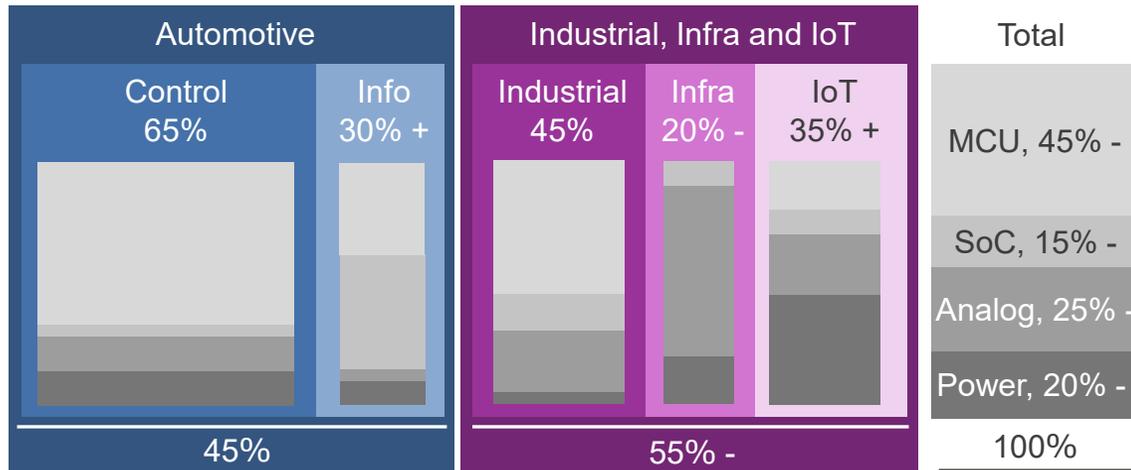
*4: Committee on Foreign Investment in the United States

RENESAS AT A GLANCE

2023 Highlight*1

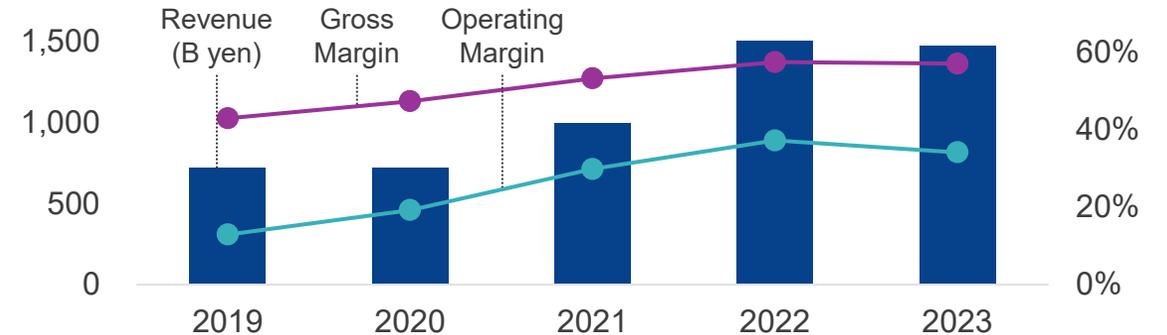
Revenue 1,496.7 B yen	Operating Margin 34.1%	FCF Margin 25.8%
Gross Margin 57.0%	EBIDTA Margin 40.0%	EPS 243.73 yen

Revenue Composition

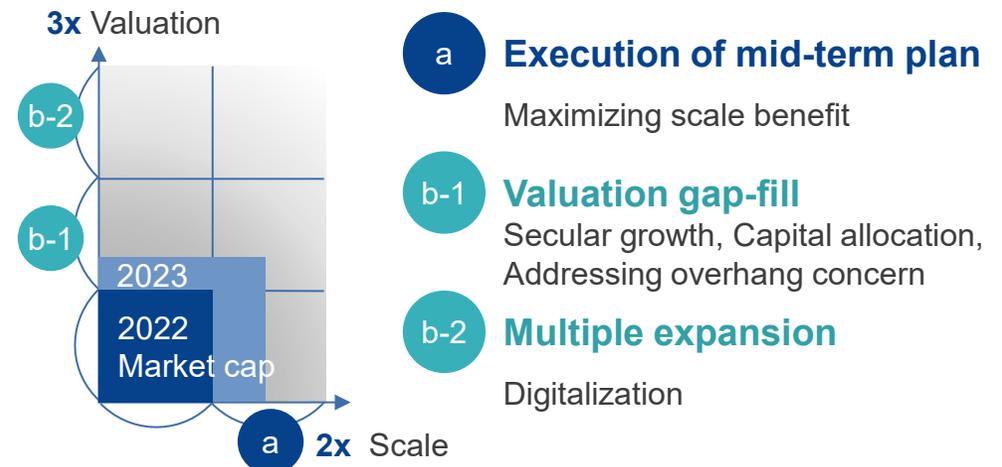


*1: Non-GAAP

Growth Trajectory*1



2030 Aspiration - Market Cap 6x break down



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(FORWARD-LOOKING STATEMENTS)

The statements in this presentation with respect to the plans, strategies and forecasts of Renesas Electronics and its consolidated subsidiaries (collectively “we”) are forward-looking statements involving risks and uncertainties. Such forward looking statements do not represent any guarantee by management of future performance. In many cases, but not all, we use such words as “aim,” “anticipate,” “believe,” “continue,” “endeavor,” “estimate,” “expect,” “initiative,” “intend,” “may,” “plan,” “potential,” “probability,” “project,” “risk,” “seek,” “should,” “strive,” “target,” “will” and similar expressions to identify forward looking statements. You can also identify forward-looking statements by discussions of strategy, plans or intentions. These statements discuss future expectations, identify strategies, contain projections of our results of operations or financial condition, or state other forward-looking information based on our current expectations, assumptions, estimates and projections about our business and industry, our future business strategies and the environment in which we will operate in the future. Known and unknown risks, uncertainties and other factors could cause our actual results, performance or achievements to differ materially from those contained or implied in any forward-looking statement, including, but not limited to: general economic conditions in our markets, which are primarily Japan, North America, Asia and Europe; demand for, and competitive pricing pressure on, our products and services in the marketplace; our ability to continue to win acceptance of its products and services in these highly competitive markets; and movements in currency exchange rates, particularly the rate between the yen and the U.S. dollar. Among other factors, a worsening of the world economy, a worsening of financial conditions in the world markets, and a deterioration in the domestic and overseas stock markets, would cause actual results to differ from the projected results forecast.

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