# FINANCE



JUNE 26, 2025 SHUHEI SHINKAI SVP AND CFO RENESAS ELECTRONICS CORPORATION



#### **PROGRESS TO DATE**

	2019	2020	2021	2022	2023	2024		Mid-term model*1
	Adjusted <sup>*1</sup>							(2024 Capital Market Day)
Revenue (oku yen)	6,204	6,357	8,894	12,282	11,648	10,100		Grow @SAM+
Gross margin	43%	48%	54%	56%	57%	55%		55%
Operating margin	12%	19%	29%	35%	32%	27%		30%

\*1: FX \$1 = 100yen, €1 = 120yen. Excluding 6" fab shutdown & structural reform-related EOLs. Excluding NREs



#### **MID-TERM MODEL REVIEW**

	<b>Mid-term model</b> (2024 Capital Market Day)		<b>2024 result</b> (Adjusted <sup>*3</sup> )		
Revenue	SAM+		10,100 (oku yen)	Inventory management	
Gross margin	55%		55%	A → ↓ ↓ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □	
R&D <sup>*1</sup> (% of revenue)	≈16%		19%		
SG&A <sup>*2</sup> (% of revenue)	≈8%		9%	င်္ကြိုင် Expanded R&D	
Operating margin	30%	>	27% •	تر <u>ب</u> اً IT integration delay	

\*1: Research & development expenses. \*2: Selling, general and administrative expenses. \*3: FX \$1 = 100yen, €1 = 120yen. Excluding 6" fab shutdown & structural reform-related EOLs. Excluding NREs



#### **MID-TERM MODEL UPDATE**

	<b>Previous</b> <sup>*1</sup> (2024 Capital Market Day)	<b>Latest</b> *1,2 (2025 Capital Market Day)	Rationale
Revenue	Grow @SAM+	Grow @SAM+	
Gross margin	55%	55%	Operational excellence
Operating margin	30%	25 - 30%	Purposeful and disciplined investment

\*1: FX \$1 = 100yen, €1 = 120yen. Excluding 6" fab shutdown & structural reform-related EOLs. Excluding NREs. \*2: including Altium

## LONG-TERM TARGETED PORTFOLIO



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## **MID-TERM CAPITAL ALLOCATION POLICY**





## **ALTIUM SYNERGIES**



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#### RENESAS

### **MID-TERM MODEL HOUSE KEEPING**

Revenue growth	SAM+
Gross margin	55%
R&D %	18 - 22%
SG&A %	8 - 9%
Operating margin	25 - 30%
EBITDA margin	35 - 40%
Tax rate	15 - 20%
Capital expenditures	5%
Inventory	120 days
FCF margin	20 - 30%
Net leverage	<1.0x in mid-term



## **6x BREAK DOWN**





